Asha for Education™
Project Proposal Submission Form

Project Name: 'Blessings' - Special School for children with mental disabilities
Date: Apr. 11, 11

<table>
<thead>
<tr>
<th>Project Contact</th>
<th>Asha Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name</td>
<td>Seema Krishnan</td>
</tr>
<tr>
<td>Address</td>
<td>Khushboo Welfare Society, Sector - 10A (near Lions Public School) GURGAON - 122001, India</td>
</tr>
<tr>
<td>Phone(s)</td>
<td>+91-124-4140885/6/7</td>
</tr>
<tr>
<td>Fax</td>
<td></td>
</tr>
<tr>
<td>E-mail</td>
<td><a href="mailto:khushboowelfaresociety@gmail.com">khushboowelfaresociety@gmail.com</a></td>
</tr>
</tbody>
</table>

Part I: Information about your group/organization

1. Name of the group/organization requesting funds.
   Khushboo Welfare Society – A Centre for children with Mental & Multiple Disabilities

2. When was the group established?
   The registration date is 13th November, 1995

3. Briefly describe the motivation for starting this group.
   In India’s map, Gurgaon is one of the most progressive cities in the National Capital Region in the periphery of Delhi, that offers promising future for Corporates and its officials. However, the infrastructure development of the city by the government could not keep pace with the growth of the area. It has been one of the biggest challenges for the city till date, be it basic amenities like electricity, water or transportation or any other advanced facilities which is mostly catered by private organizations at high profit margins. Given this situation, rehabilitation centre for destitute and disabled had not been the priority for the state government or city administration or any other private organizations. There was evident lack of specialized services especially for persons with mental and multiple disabilities. About 12 years back, this problem was identified by a few spirited individuals who were touched by such crisis in some form or the other. They came together to provide a professionally equipped facility for care, development and education, for children with mental and multiple disabilities, in particular for those with acute impairment within Gurgaon. Pioneers in Gurgaon, Khushboo Welfare Society caters to all segments of the society be it poor or rich with quality services. Though today there are other similar private centers or regular schools with special wings, Khushboo still remains the only centre which provides multiple services (both therapeutic and educational / vocational) to cater to all kinds of patients and students. Regular schools with special wings take mostly 'Trainable' children while most of Khushboo children are severely challenged. Khushboo is also well known for its rural intervention programs where it conducts workshops at village level on various subjects related to disability to equip rural caregivers with knowledge and information.
4. Briefly describe the aims of your group.

The aims and objectives of Khushboo Welfare Society is as follows:
• To provide early intervention to children who are mentally challenged.
• To identify the educational needs of such children
• To impart relevant training to beneficiaries to make them self reliant
• To promote individual abilities for rehabilitation and vocational training
• To educate the parents, caregivers and community members on various aspects of mental retardation and means of coping with a mentally challenged child at home
• To aid integration of such children within the community
• To provide spiritual support to concerned families
  • To aid legal interest of such persons

5. Does your group have any religious or political affiliation? If yes, please describe the type of affiliation and the reason for it.
   No, not applicable.

6. What non education-related community development activities is your group involved in?
• Other Than Vocational – Khushboo also holds awareness building camps in the community at all levels-corporate, hospitals, medical fraternity, regular schools, rural etc to empower the community.
• We identify candidates from the community & send them for professional courses related to disability & also conduct “Care Givers” course for many needy women who are then employed by the families of the disabled child.
  • We welcome volunteers from the community to join hands with us to provide us their services.

Part II: Details about your educational project/s
7. List the school/s run by your group, and their locations. If you are requesting funds for only a few of several schools, please specify which one/s.

1. Khushboo Welfare Society needs support of funds for staff salaries to run one centre situated in Gurgaon
Details of the programs run by Khushboo:
   a) Sparsh - Identification and intervention for disabilities in pre-school infants (of upto 6 years).
      It is an Out-Patient Department & early Intervention Program.
   b) Blessings – An academic program for children above the age of 6 years.
   c) Samvedan – A program for children with severe to profound disabilities.
   d) ‘Samarth’ – A vocational training and rehabilitation program for adolescents.
   e) Saath-Saath – An internship program for vocational trainees along with their parents.
Other than these programs run at the centre, Khushboo Welfare Society conducts workshops at villages within Haryana as well as national level sessions on care giving and related subjects.
Khushboo’s programme profile is attached.
Khushboo requests you to consider granting assistance to fund the staff salaries which aims to provide a fair and purposeful opportunity for the most challenged and deprived amongst the disabled children as an essential care and rehabilitation service.

8. Location of school/s
   ☒ Urban   ☐ Rural   ☐ Other CBR

9. Specify the type of education provided (e.g. basic literacy, vocational training etc.).

Khushboo Welfare Society provides education for children with Mental and Multiople Disabilities depending on their individual abilities or capacities:
   a) 'Special Education' in the school named - ‘Blessings’*
   b) Vocational training courses by the title of ‘Samarth’. *
      (*Please find attached Khushboo brochure for details on Blessings and Samarth)

10. Please tell us about your teaching techniques (conventional vs. alternative).
Khushboo Welfare Society follows predominantly the alternative teaching technique based on IEPs (Individual Education Program) where children with multiple disabilities are trained through integrated multi sensory and special education. These special techniques are focused on each child’s individual abilities and disabilities where a special curriculum is prepared for each child. This ensures that each child receives maximum benefit from each therapy such as play therapy, water therapy, performing arts etc.
11. What is the literacy rate in the local community?

According to the website http://www.indianetzone.com/11/gurgaon.htm India census report published in 2001, the literacy rate is 77% (male literacy - 81% and female - 73%). Gurgaon is one of the most rapidly economically and industrially developing cities of India, hence its the population is not only literate but well educated. However, all the dwellers of Gurgaon are not natives, and has a large migrated population. Amongst the native dwellers, the literacy rate approximately ranges between 80-90%. The population of Gurgaon is a mixture of well placed urban crown, migrated population from backward states such as Bihar and Jharkhand who work as factory / industry laborers as well as native village dwellers from in and around villages. Hence Gurgaon has a population that ranges at two extreme ends – very well educated and illiterate population. The villages in and around Gurgaon harbor population whose literacy rate vary between 70-80% however, being villages of Haryana, school drop out rate is very high and denial to education for girl child still remains an issue. Most of the corporate organizations of Gurgaon are trying to address this problem and provide some support to improve the situation under their varied corporate social responsibility plans.

12. Describe the socio-economic background of the children and their parents (e.g. education, occupational). If any of your students are employed, please tell us about that as well.

Khushboo does not discriminate admission to the center on the basis the childrens’ socio-economic background. Hence, Khushboo has a 60:40 ratio of children from well to do backgrounds to underprivileged. Parents of children from well to do backgrounds are either from the business community or from the service background. Unfortunately, even the parents from the educated category are not aware of the differences between mentally challenged and mentally ill. Khushboo works at the grass root level to bring awareness in the community and make a difference in the lives of such needy and special children. The underprivileged children may be from single parent homes or the parents are not educated or employed hence unable to afford even the subsidized costs which are then sponsored by Khushboo.

In view of the kinds of disabilities Khushboo deals with, very few of the students who completes the training get absorbed in the open employment. Khushboo tries to rehabilitate/ employ a few of the needy children at its center.

13. In addition to education, does your group provide any other services to the children in your schools (e.g. food, health care, clothing, etc.)?

We provide health-care and therapeutic assistance covering medical-counseling and therapeutic services such as - Physiotherapy, Speech-therapy, Multi-sensory Stimulation, Vocational & Developmental Therapies, from professionally equipped and manned facilities. Assistance to develop prosthetic aids and adapted specialized furniture for those with physical & multiple disabilities is also provided.
14. Does your school have:
   - Its own building(s): [X] Yes  [ ] No  Number _____
   - Number and type of classrooms (e.g. Pukka): [ ] Pukka

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toilets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chairs &amp; Tables</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Drinking water</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Laboratory</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Playground</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Blackboard</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Electricity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Toys</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Library</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Computers</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Teaching aids (e.g. books/slates)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

15. How many children are currently enrolled in your school(s)?
   - Male 56  Female 14  Age Range 6-24

16. How many staff are employed at your schools?
   - Teachers 24  Minimum Qualifications Graduation/training in Special Education, or other specialties
   - Other staff 10

17. Average distance the children travel to attend your school
   - Average distance of travel for the children is about 15 km. Khushboo provides its own School Bus service
18. How many children have gone through your program in the past five years and what are they doing currently? Please tell us about their future education and employment possibilities.

Overall about 150 children annually benefit from Khushboo’s program. However most of these students continue remain during the subsequent year’s sessions as well, unless they move out for other reasons. On an average 20-25 now enrollments taken each year.

Twenty five children have gone through our program in the last five years. Most of them are rehabilitated at home helping the family with chores. A few are employed at sheltered workshops; negligible in open employment. Two trainees who successfully completed the program have been absorbed by the Khushboo Center itself as teaching assistants.

The children completing the 'Special Education' program they are moved to vocational training programs held at Khushboo. Khushboo devises a training plan for, taking the parents in confidence about their future rehabilitation.

Most of the children are not in a position to find open employment due to social stigma and lack of awareness in the society. Many are severely challenged and need a sheltered environment.

One of the important areas is to empower the parents and help them to form self-help groups for their purposeful rehabilitation.

Case Study for student employed by Khushboo
Name: Rekha Sachdev
Age: 28 years as of today
Sex: Female
Father’s name: Jagdish Sachdev
Address: Arjun Nagar Gurgaon
Socio economic status: Lower Income Group

Complaints as perceived by the parents at the time of admission:
• Does not follow instructions
• Does not read and write
• Poor social and communication skills

Training and Rehabilitation:
Rekha, an adolescent girl with moderate mental retardation was admitted 11 years ago in a special academic program of Khushboo to prepare her for functional literacy program and activities of daily living rather than formal education. She was also given elaborate training in survival skills and vocational training (Home Management Skills) so that she could lead an independent life.

Now, Rekha on the payroll of Khushboo as she works in the kitchen unit as an assistant where food is prepared for the entire staff, guests, visitors and vocational trainees on a daily basis.

19. Do you help your students with their future education efforts after they have passed out of your school?
There is no such further formal education program for children with mental challenges. After they complete the vocational training at Khushboo they go through the internship program “Saath –Saath” along with their parents. During this program a rehabilitation plan is worked out for his/her placement. Khushboo monitors the status of cases who are out of the center either by home visits, or visiting the employers to erstand the problems if any & give them professional support.
20. Are there any other schools (Kindergarten/Balwadi, Elementary school, High school) in the area? If so, please list the schools and the range of classes each of them offers.

Availability of other main-stream schools of the kind mentioned is of no relevance for type of cases handled by Khushboo, viz children with severe mental and multiple disabilities and challenges. A few of the schools do have wings which provide ‘special education’, but only for cases with marginal disabilities. In recent years a few more special schools have come-up for children with such challenges - like 'Vishwas' School.

21. Is your program different from that provided at these schools? Please explain.

Yes, the programs at Khushboo are different from those given at regular main-stream schools in all respects. The programs at Khushboo are structured to cover a whole range of needs and categories which differ from child to child. Khushboo takes care of the availability of specialized professional services for the wide ranging cases of disabilities, from a new-born infant to 25 years or more, covering areas of development and growth of such children, their multi-sensory stimulation, special education, therapeutic intervention for various impairments, vocational training and rehabilitation. Training and counseling for parents to be able to effectively handle such cases and their participation in children’s development is an important component of our activity at all levels.

22. Why are the children in your school/s not attending government/other schools in the local area?

The schools in main-stream education system, run by the government or others, are not equipped to handle children with mental disabilities, which require dedicated & professionally specialized facilities of entirely different nature. In recent times however, some of the progressive up-market schools are adding ‘Special Education’ streams in their attempts towards inclusive integrated education for those with special needs. They however, tend to restrict their coverage to cases with mild learning and such other marginal impairments only, and who are trainable. Holistic approach to the issue for mild to severe can only be handled professionally by Centers such as that of Khushboo. A few of the Khushboo children who had mild learning disability have been integrated with these progressive schools having special wings.

23. Do you try to involve the parents of the children in the running of the school (e.g. in setting the syllabus etc.)? Please specify.

In the special education system, a general ‘syllabus’ in the normal sense becomes irrelevant. An ‘Individualized Education or Training Plan’ is developed uniquely for each case after careful assessment of the condition of the child, his/her abilities and disabilities, in which the parents also associated closely to ensure that the children get the best all round training to become as much self reliant and sustainable as possible. Parents do play a major part not only in the development of the plan, but also its implementation and follow-up. Regular counseling and interaction with parents is thus essential feature of all programs at Khushboo.

Khushboo also has parent representatives in its executive committee so that the center can understand and work out the policies for the benefit of the special children and their families.
24. **What are your expansion plans for the future (e.g. adding more classes or schools)?**

- Khushboo has plans to add more classes and increase the number of children progressively. A recent measure implemented to increase classroom/group capacity by placing an teaching assistant in classrooms.
- The vocational program, which presently provides facilities of Tailoring, Cooking and Home Management, Handicrafts – paperwork, candle-making, ceramic-ware etc, and gardening, Khushboo keeps adding more skills or vocations to strengthen the rehabilitation plans. This ensure that the special children of Khushboo become productive members in their own household and in the society.
- Khushboo has embarked on a Community Based Rehabilitation (CBR) initiative to take its services to the doorsteps of the people needing help in villages. It also covers the need for early identification and intervention of cases, to bring them in the professional care program. The pilot plan in 2 villages will be expanded step-by-step as our infrastructure develops further.
- To strengthen our Early intervention program Khushboo has added in 2011, a 'pre-school nursery section' for children of 3-6 years to raise the level of pre-school training.

25. **Do you have any suggestions on how Asha can be a positive influence in changing the education scenario in India?**

Asha has bright scope of contributing towards the educational scope in India, however its biggest contribution could be envisaged in the area of special education where there are very few institutions working in this field and most of their efforts are unidirectional.

1. To ensure Khushboo maintains giving quality services, the professional staff and the team working with the children need to be given salaries at the market rates. Failing which, the cream of the working staff that has been with Khushboo for more than 12 years might get diluted as they are grabbed by competitors who are willing to pay high salaries. Though it is difficult for Khushboo, as most other NGO’s too, to afford to match these competitive rates, at this point in time, we have given a major raise in salary levels, by as much as 25%, from April 2011.

Contribution by Asha Austin towards the staff salaries will ensure the loyal best professionally competent staff are retained, new staff become available to improve our services for benefit of the children.

This would be one of the many ways in which Asha Austin will improve the special education services in the disability sector in India. Asha Austin’s help to an organization as Khushboo will provide direct benefits to larger number of children in need of professional help for their survival with dignity & self respect.

2. By supporting Khushboo, Asha Austin can make a big positive difference in the lives of people who cannot be denied their due share in the “means” for their overall growth in tune with the developments of the society. By this contribution Asha Austin would be playing an important role in influencing other donors and corporates to continue their support for this section of society. This category of severely disabled children are often not admitted even by many special schools, as they require a large infrastructure and specialized and skilled staff for them. By helping this cause Asha Austin can influence the quality of life of these children who are neglected sometimes even by their own families.

26. **If possible, please provide us with the contact information of two individuals from your community who can describe the impact of your program.**

<table>
<thead>
<tr>
<th>I</th>
<th>Name</th>
<th>Miss. Nimi Ahluwalia</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Addres</td>
<td>Carrier Aircon Ltd., Delhi Jaipur Highway, Kherki Daula, Gurgaon, Haryana.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2</th>
<th>Name</th>
<th>Mr. Sri Nagesh</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Addres</td>
<td>EXL Services. Zone- 6, DLF Phase V, Office Building, Gurgaon, Haryana-</td>
</tr>
</tbody>
</table>
27. Asha for Education requires reports from its projects every six months to continue funding. Please provide the contact information for the person from your group who will be responsible for these reports.

<table>
<thead>
<tr>
<th>Name</th>
<th>Mr. Vijay Pal, Deputy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address</td>
<td>Khushboo Welfare Society, Sector-10A, Near Lions Public School Gurgaon – 122 001. (Haryana), India</td>
</tr>
<tr>
<td>Phone</td>
<td>+91-124-4140885/6/7, Mob: +91-9971698963</td>
</tr>
</tbody>
</table>

**Part III: Financial Details**

Please feel free to attach any information such as annual reports, budgets etc.

28. What sources fund your group’s activities at present? List the sources and the current and future funding from each of them. If these funds are meant for a specific part of your group’s activities, please describe those restrictions.

The sources and quantum of external funding vary from year to year and are always a challenge to put them together. Donations are received from Philanthropic minded people from India & Aboard. For the last year, 2010-11, Asha-Austin contributed about 78% of the annual budget of the Blessings School division of KWS. This corresponds to about 20% of the net operating expenses of KWS. Asha-Austin is our biggest funding organization. It is one of the few organizations, that gives us funding towards the recurring expenses of salaries of our special educators. Most of our other external grants are adhoc in nature, tied to specific programs like Sparsh (early intervention program), Samarth (vocational training program), etc. or are one-time, Didi-ka-Chai foundation, Japan(one lac), Guru Ma's organization (2 lacs). For e.g. the Government of India's in-aid grant is a weaning program for 10 years, and we have obtained this grant for 10 years. Child-Vikas and Concern Aid Foundation, gave us grants of 2.27 lacs and 3.68 lacs last year, towards Sparsh. Likewise, BASAID, Switzerland, couldn't support our Samarth program last year because their funds were diverted for Haiti. Our other sources of income are from the sale of our vocational division products (2 lacs) which too keeps varying depending on the response from people. Corporate houses in Gurgaon region help us out once in a while and theirs are usually one-time donations either in kind or is infra structure related. If you need more information on this, please do not hesitate to contact us or the project steward.

29. Please provide us with details of your projected budget for the next 3 years:

<table>
<thead>
<tr>
<th>Year(s)</th>
<th>Recurring costs</th>
<th>Fixed costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011-12</td>
<td>4,300,000</td>
<td>-</td>
</tr>
<tr>
<td>2012-13</td>
<td>4,650,000</td>
<td>-</td>
</tr>
<tr>
<td>2013-14</td>
<td>5,100,000</td>
<td>-</td>
</tr>
</tbody>
</table>
30. **Salary expenditure details:**

<table>
<thead>
<tr>
<th>Number</th>
<th>Salary Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Teachers</td>
<td>INR 5,200-12,800</td>
</tr>
<tr>
<td>Paid Staff</td>
<td>INR 4,000-31,000</td>
</tr>
<tr>
<td>Volunteer Staff</td>
<td>INR 1,250-3,000</td>
</tr>
</tbody>
</table>

31. **Please provide details of the fixed costs of your school/s for the next three years.**

All our expenses are recurring costs.

32. **How many of your students pay school fees? Please provide details.**

Out of 72 children on roll at present 24 children from poor families or from lower income group are given concessions in fees or other user charges; the quantum of concession is upto 100%.

33. **What amount are you requesting from Asha, and for what specific purpose?**

<table>
<thead>
<tr>
<th>Items</th>
<th>Amount</th>
<th>One time / Annual</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries for 6 Special Educators affiliated to Blessings School of Khushboo Welfare Society</td>
<td>$17,821</td>
<td>Annual</td>
</tr>
</tbody>
</table>