



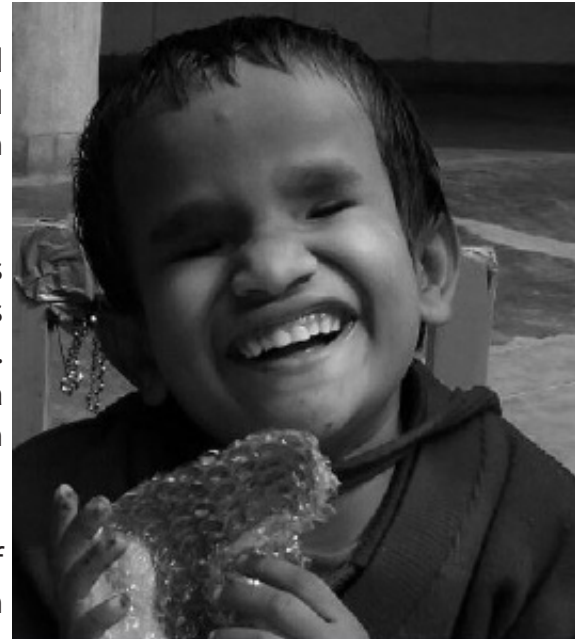
learning

Deafblindness is a unique disability that combines hearing and visual impairment, making mobility, learning, and communication extremely difficult for about 500,000 people in India.

Since Sense India started in 1997, we have been supporting and advocating for better care through early intervention, customised education and livelihood opportunities for children and adults with deafblindness across India and neighbouring countries.

Currently, our programmes in 199 blocks of 94 districts in 22 states provide quality services through a network of 59 partner NGOs in India assisting 15,206 children and adults with deafblindness. Furthermore, in collaboration with government's Samagra Shiksha Abhiyan (Education for All) programme a further 63,500+ children are being included into regular local schools.

With its unique technical know-how of the last 22 years in the field of deafblindness and MSI, Sense India uses a multi-pronged approach to bring a difference in the lives of persons with deafblindness.



capacity building

We create opportunities for children and young adults with deafblindness and MSI through the home and centre-based services with our partners. In total 117 young adults are running income generation activities and are now financially contributing to their families.



Our cost-effective model facilitates and enables the stakeholders such as persons with deafblindness, their families, teachers, NGO partners and government organisations to learn from each other strategically in developing services for deafblind population without duplication of efforts.

Adults with Deafblindness

Helping in
nation-building

14 young adults
exercised their voting rights
after capacity building of local
election officials, parents and
deafblind program team
members

Through
our initiatives we
could ensure participa-
tion of adults with deaf-
blindness in 4 states

Chief
Election Officer
(CEO) of Goa participat-
ed in state advocacy meeting
organised by Sense India

Sense India was a part of the panel
which guided the Election Commission
of India. We collaborated with Election
Commission of India and other disability
based organizations to make elections
accessible for all stakeholders with
disabilities.

Through our partner
organisations we engaged with
State Election Commission
initiatives. Their officials visited
service centres for deafblind
persons at various partner
locations on Helen Keller day,
27th June.

Making their Vote Count

Our Diversified Programme



3079

Professionals and care-givers trained by Sense India

557 paramedical and medical professionals trained through State Level Trainings for Paramedicals and Medical staff.

121 NGO officials and Community Based Rehab workers reached through 5 Regional Training on Deafblindness

1276 Nurses and Midwives sensitized and trained on deafblindness

335 Samagra Shiksha Abhiyan educators trained through State Level Training on Deafblindness

4714 government teachers trained on appropriate teaching techniques.

484 adults with deafblindness engaged through vocational training



Our Amazing Supporters

"If we could change ourselves, the tendencies in the world would also change.

We need not wait to see what others do." - Mahatma Gandhi

A big thank you to all our supporters who donate funds for our programmes, volunteer at events, contribute to our staff salaries and operating costs to help us do what we do. We wouldn't exist without you.

Individuals

Aarti Sunil Gandhi
Abdul Rehman Desai
Ajay Wadhwa
Akshay M Joshi
Anil Sabharawal
Anupam G Gupta
Avinash Dighe
Balasubrahmanyam Achanta
Bhanu Chaudhary
Biju Mathew
C Mohan Prasad
Chandra Sekhar Seelamantula
Dr. Niru Prasad
Eileen Hirwale
Gopinath Chinnakonda
Guru Prasad Mugeraya
Harsh Vardhan Thakur
Harsha H R
Jai Kapoor
Jal Soli Unwala
Jaydeep Hurra
Keshav Porwal
Kunal Rathod
Lakshmamma
M N Keshava Rao
Manjunatha M
Mario Briggs
Mayank Saxena
Mitul Kotecha
Mohan Baburao Magdum
Mohit Sharma

Mr. & Mrs. B Lashkari
Murlidharan Nair
Murray Joseph Culshaw
Murthy S
Nalini Z Mehta
Nandyala Hemachandra
Narahari Sriram Chandra
Murthy
Nifriz Subash Krishnan
Nina Elavia Jaipuria
Padma Krishnakant Basrur
Pranoti Kapadia
Praveen Kenneth
Preetham Solomon
Preethi S Prasad
Puneet Bhatia
Rachelle Anne Rego
Ramesh Rathod
Reeta Puri
Roopak V Vaidya
Sam Baman Balsara
Sapan Bisht
Shashikantha Halady
Shivkumar Sharma
Shyam Bhupatirai Ghia
Siddhartha Ray
Somshekhar
Sosi Gupta
Srinivasan Gopalan
Subash Krishnan
Sumit Shankar Sinha
Tapas Mohanty

Tushar Arvind Mavani
Uma H P
V Hariharan Vasant Deokule
Vedantika Puri
Vijeesh Raman
Vinit N Patel
Vivek Khabya
Vivek Madhwal
Xerxes Rao

Institutions

Adobe Systems India Pvt. Ltd
Alkyl Amines Chemicals Ltd
Allied Mining Industries Pvt Ltd
Alphageo (India) Limited
Australian High Commission
Azim Premji Philanthropic
Initiatives
Azim Premji Univseristy
Bahar Infocons Pvt Ltd
Bharti Airtel Limited
Charities Aid Foundation (CAF)
India
Chellaram Mills Pvt Ltd
Citrin Cooperman India LLP
Foundation Standup4Talent
Give India
Global Giving
GRUH Finance Limited
Heart Foundation And Research
Institute
Hemendra Kothari Foundation

India Cares Foundation
K Pravinchandra And Associates
KHS Machinery Pvt. Ltd
Leela Lace Holdings Pvt Ltd
Ozone Properties Pvt Ltd
Parbhudas Kishordas Tobacco Products
Pvt Ltd
Paul Hamlyn Foundation
Pratibha Rani Aggarwal Charitable Trust
Prem Nath Diesels Private Limited
Quantum Hitech Merchandising P Ltd
R & S Nanavati Charitable Trust
Rangoonwala Foundation (India) Trust
Resipol Adhesives Private Limited
Rotary Club Of Bombay Pier Charities
Trust
Sarla Mohanlal Dhruva Charitable Trust
Sense International
Sequel Logistics Private Limited
Shahi Exports Pvt. Ltd
Shamdasani Foundation
Shashbindu Construction Pvt Ltd
Sonata Information Technology Ltd
The Bombay Community Public Trust
The British Asian Trust
The Hans Foundation
The Hira Group Trust
U.K. Paints India Ltd
United Way Of Mumbai
UPL Ltd
Vatika Group



"Sense India has been working relentlessly in achieving it's goal of providing equal opportunities to the deafblind community and for their upliftment. It would not have been possible without your whole hearted support and generous contributions, for which the entire team of Sense India is grateful. Thank you all"

*- Akhil Paul
Director*

Financial and Legal Matters

All figures are in Lakh (Rs)

Balance Sheet	As on March 31			
	2019	%	2018	%
Sources of Funds				
Corpus Fund	18.03	6%	18.03	5%
Endowment Funds	29.29	10%	29.29	8%
Trust Fund	87.79	29%	161.66	45%
Grants received in advance	169.67	56%	148.81	42%
Total	304.78	100%	357.79	100%
Application of Funds				
Fixed Assets	24.39	8%	25.00	7%
Investment	18.40	6%	19.15	5%
Current Assets	263.74	87%	329.04	92%
Less:Current Liabilities and Provisions	(1.75)	(1%)	(15.41)	(4%)
Total	304.78	100%	357.79	100%

Income and Expenditure	Year ended March 31			
	2019	%	2018	%
Income				
Rent	0.60	0%	0.00	0%
Interest	10.93	1%	26.57	3%
Donations	270.62	36%	232.42	29%
Programme Grants	464.65	62%	552.58	68%
Total Income	746.80	100%	811.57	100%
Expenditure				
Expenditure in respect of properties	9.15	1%	9.07	1%
Establishment Expenses	7.48	1%	9.88	1%
Audit Fees	3.85	0%	4.25	1%
Depreciation	6.46	1%	4.92	1%
Expenditure on Objects of the Trust	792.96	97%	779.89	97%
Total Expenditure	819.90	100%	808.02	100%
Excess of Income over Expenditure/(Expenditure over Income)	-73.10		3.54	
Brought forward from previous financial year	4.14		0.60	
Balance carried over to Balance Sheet	-68.96		4.14	

Receipt and Payments					
Receipts	Year ended March 31,		Payments	Year ended March 31,	
	2019	2018		2019	2018
Opening Balance	305.97	361.54	Current Liabilities	15.41	4.73
Contribution towards General, Corpus & Endowment Fund	0.00	0.06	Acquisition of Fixed Assets	5.85	11.70
Grants & donations	749.02	734.20	Amount spent for the object of the Trust	805.06	805.50
Interest Income	16.49	25.43	Closing Balance	245.18	305.97
Redemption of Investments	0.00	6.67			
Total	1071.49	1127.89	Total	1,071.49	1,127.89

*Detailed audited accounts available on request

Credibility Alliance Disclosure Norms

Credibility Alliance is an independent organisation established by the NGO sector to promote good governance and the public accountability of NGOs. Sense India is a fully accredited member. Registration No. CA/79/2011 valid till 15.12.2021. For more information refer to: www.credibilityalliance.org

Identity

Sense International (India) is registered as a Public charitable trust under Bombay Public Trusts Act, 1950 (Reg. No. E/11279 dated 29th March 1997), with Public trusts registration office, Ahmedabad region, Ahmedabad. For general use, we use the name 'Sense India.'

Sense International (India) is registered u/s 12AA and u/s 80G of the Income Tax Act, 1961.

Contact details: Visitors are welcome to the address given on the back page of this report and on our website www.senseindia.org.in

Bankers: Bank of India, Panchavati branch, ICICI Bank, Drive-In Branch, HDFC Bank, Vejalpur Branch & Panchavati Branch, Central Bank of India, Ahmedabad Stock Exchange Branch, Axis Bank, Ashram Road Branch

Auditors: CA Kalpen Shah, K. Pravinchandra & Associates, 1, Hari Har Park Society, Nr.Old High Court Underbridge, Navrangpura, Ahmedabad - 380 009

Internal Auditor : K C J M & Associates, Jahir Mansuri , 47/6, Bima Nagar, Satellite Road, Ahmedabad - 380015

Governance

Details of Board Members as on 31 March, 2019

Name	Age	Gender	Position	Area of Competency	Meetings
Mr Murray Culshaw	79	M	Chairperson	Communications and Fundraising	3/3
Dr Bhushan Punani	64	M	Member	Management	3/3
Mr R Ramchandran	70	M	Member	Advocacy And Campaigning	3/3
Ms Gill Morbey	65	F	Member	Strategic Direction	1/1
Ms.Kris Murali	64	F	Member	Strategic Direction	3/3
Mr Amit Dholakia	53	M	Member	Management	3/3
Ms Divya Bhalla	40	F	Member	Communications	2/3

None of the board members are related to any other. A Board Rotation Policy exists and is practiced.

The Board met three times in the Financial Year 2018-19 on 21st July 2018, 3rd November, 2018 and 27th February, 2019. Minutes of Board meetings were documented and circulated.

Accountability and Transparency

No remuneration, sitting fees or any other form of compensation has been paid since the inception of the organization, to any board member. Travelling and other expenses to attend Board meetings have been: Rs. 98,081/-

Staff Remuneration-Per month:

CEO's Remuneration:-Rs. 1,95,612/-. Remuneration of three next highest paid staff members: Rs 1,10,000/-. Remuneration of the lowest paid staff member Rs. 8,523/- (as on 31st March 2019)

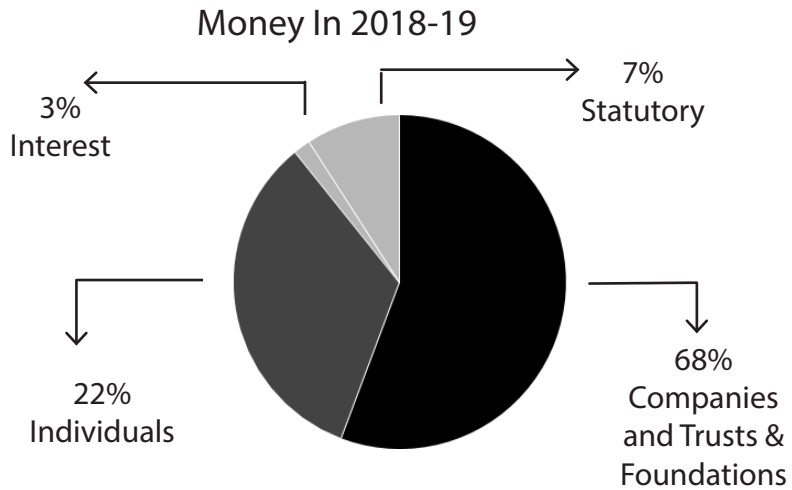
Slab of monthly gross salary (in Rs.) plus benefits paid to staff	Male	Female	Total
<5,000	0	0	0
5,000 - 10,000	0	1	1
10,000 - 25,000	4	10	14
25,000 - 50,000	7	7	14
50,000 - 100,000	5	0	5
100,000 >	4	1	5
Total	20	19	39

Gender	Paid (Full Time)	Paid (Part Time)	Paid (Consultants)	Unpaid (Volunteers)	Paid (Volunteers)
Male	20	0	1	22	0
Female	18	1	0	32	0

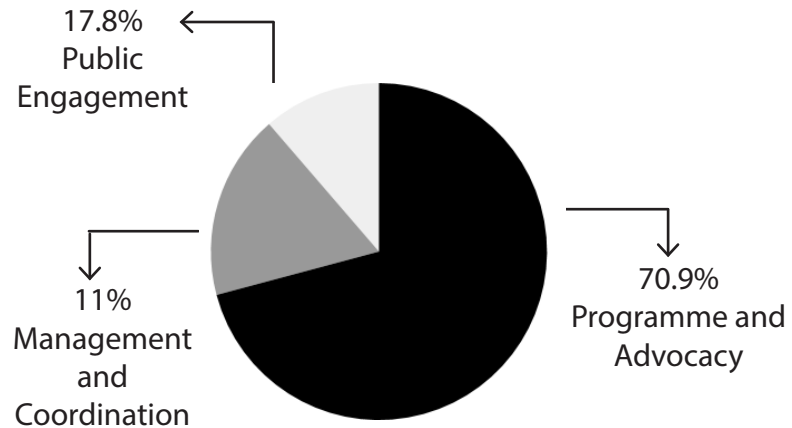
Travel Costs

National travel for staff to visit programme and projects throughout India: Rs. 9,43,616/- International Travel for staff sponsored through Sense International and other sources Rs. 4,61,449/-

Sr.	Name of employee	Country Name	Purpose of travel	Amount (in Rs)
1	Akhil Paul	Bangladesh, UK	Monitoring	74,857
2	Nafeeza	Srilanka	Training on Multiple Disability	28,838
3	Sachin Rizal	Nepal, Bangladesh	Monitoring, On-site & Training on deafblindness	1,17,914
4	Uttam Kumar	Bangladesh, Sri Lanka, Nepal & UK	Monitoring, Training on deaf-blindness	1,45,331
5	Richard	Bangladesh	Monitoring	25,087
6	Prashanth	Bangladesh	Monitoring	31,330
7	Srinivasan	Bangladesh	Onsite	16,216
8	Jahir Mansuri	Bangladesh	Monitoring	21,877
	TOTAL			4,61,449



Money Out 2018-19



BOOK POST

All donations enjoy 50% exemption from Income Tax u/s 80G of the Income Tax Act, 1961

To receive this report in another format such as Braille, Large Print, CD or Audiotape

Please contact us: Sense International India, 2nd Floor Andhjan Mandal Campus, Vastrapur, Ahmedabad 380 015

Phone: +91 79 26301282 Email: info@senseintindia.org Website: www.senseindia.org.in Deafblind Helpline: 1800 233 7913

Note:

- We at Sense India print our annual report in black and white. This helps us to partially understand and present our work from the perspective of people with deafblindness.
- Sense India is going green, and to support this initiative, we have sent most of our donors an e-version of the annual report. Download yours from our website.